

WHO IS MYMONEYFINANCE?



MyMoneyFinance Pty Ltd

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MyMoneyFinance has evolved from need within the 'Professions' for a finance referral business that takes into account your needs as well as the needs of your client. MyMoney Finance first protects your professional reputation, by dealing with your clients in a professional manner and keeping you, their professional adviser informed throughout the finance process. Our Professionals Partnership Program makes you a valued member of our team and part of the service delivery.

OUR UNDERSTANDING OF YOUR 'PROFESSIONAL' STATUS

WHAT MAKES OUR SERVICE DIFFERENT?

Our service is provided by 'Professionally' trained staff. Our staff hold professional qualifications not just the industry standard, and therefore understand the needs of a professional practice, like yours. Our Professionals Partnership Program ensures we offer highly competitive products and services without you ever needing to undertake accreditation or specialised training.

THE 'EXCELLENCE' SOLUTION

By becoming a partner with our business, we also become your specialist finance partner, which allows you to focus on your practice and providing excellence in your service delivery. Our associations with our panel of lenders and others allows us to access a regulated and restricted market, with the benefit of 'buying volumes' which ensure your clients receive a competitive solution to their financial needs. You as your client's adviser can be involved in the process as much or as little as you wish.

IMPORTANT 'ADDED VALUE' PROPOSITIONS

MyMoneyFinance recognises that your practice requires an excellence in service delivery, thus our Professionals Partnership Program can deliver a number of value added services:

- Dedicated professionally trained staff, that are committed to improving your service capability.
- Performance based service standards that may be tailored to fit your practice.
- They are your Clients. Your clients will not be the subject unsolicited marketing of additional products unless specifically approved by you. We respect your client relationship, and will work actively to maintain that relationship.
- Our Professionals Partnership Program allows you to earn additional income via brokerages and fees passed on via our lender relationships.
- There are not any specific volume requirements as other associations allow us to meet the lenders requirements.
- An increased service offering that will enhance your service delivery capability to your clients without additional workloads.

Communication and marketing support, which will assist you communicating messages to your clients within your established brand.

MyMoneyFinance is a full member of the Finance Brokers Association of Australia (FBAA).

WHO IS MYMONEYFINANCE? (CONTINUED)

MYMONEYFINANCE SERVICE OFFERING

MyMoneyFinance can offer an extensive range of finance solutions for your clients and their businesses:

- Residential and Investment finance
- Reverse Mortgage solutions
- Business & Commercial finance
- Motor Vehicle & Asset finance
- Property & Development finance
- Rural & Agricultural finance
- Insurance Premium funding
- Professional Fee funding solutions

STARTING THE PROCESS

As simple as calling us on **1300 655 143**, or complete an enquiry form and email it to admin@mymoneyfinance.com.au

THE NEXT STEP

You and you client will be contacted by a MyMoneyFinance consultant to discuss the finance and obtain additional information.

Our consultant will fill out the Application documentation, perform some basic assessment tests prior to lodgement of the documents, and discuss any further issues with you or your client.

We will then obtain a 'Commitment to Proceed' and the signed application will be lodged with the appropriate lender. Your MyMoneyFinance consultant will then monitor the progress of the application through the lenders processes, keeping you and your client update until settlement is completed.

Your MyMoneyFinance consultant will also liaise with other professional service providers as may be required during the process of the loan application process.

REMUNERATION TO YOUR PRACTICE

Brokerage and fee sharing arrangements are paid at the end of the month following settlement and an RCTI will be supplied upon payment.